

Clarification for Prequalification of the Project Energy Efficiency Measures and Approach to EU-Energy Efficiency Standards in Buildings

Country: **Georgia**
Employer: **Municipality of Batumi**
Project: **Energy Efficiency Measures and Approach to EU-Energy Efficiency Standards in Buildings**
Funding Source: **German Financial Cooperation**
Grant No.: **BMZ-No. 2017 68 696**
Contract: **Contracts 1 - 4**
KfW Procurement No.: **509062**
Type of Notice: **Clarification Notice**
Issued on: **18 January 2023**

1. **Question 1:** Has the minimum requested construction turnover per year to be calculated for 5 years? For example, for the contract I, it is required to demonstrate a minimum construction turnover of EUR 2 000 000. Does it mean that the applicant should demonstrate approximately a total amount of 10 000 000 payment received for completed or ongoing contracts for the past 5 years?

Answer: *Yes, the evaluation shall be based on the last 5 (full) financial years. Therefore, Applicants shall demonstrate that their average annual construction turnover calculated over the last 5 years is at least the minimum threshold (depending on which Contract(s) you intend to prequalify for) indicated under evaluation criteria 3.4 in Section III. Since annual company turnover may fluctuate, this also means the summed construction turnover for the last 5 years shall at least be 5 times the minimum threshold indicated under evaluation criteria 3.4.*

2. **Question 2:** Is ISO certification required for all Joint Venture members, or is it enough for one of the members to submit it? Is it required to be provided by the lead applicant?

Answer: *In case of JV, at least 1 JV member is required to possess a valid ISO 9001 certificate. This does not need to be fulfilled by the Lead Member of the JV.*

3. **Question 3:** Is construction project management (not the physical provision of works) regarded as experience in construction for this call? In other words, is a management company experienced in construction project management eligible as a member of the Joint Venture for purposes of this call of proposals?

Answer: *Such construction (project) management experience from a JV Member to be considered under evaluation criteria 4.1 and 4.2(a) only. Evaluation criteria 4.2(b) shall be proven by experiences of physical implementation/execution of key activities, not just construction project management experience.*

Batumi, January 2023